PROPRIETARY LENDING

NewPoint Impact 4% Tax-Exempt Bond Financing

NewPoint invests in a municipal bond that finances the new construction or acquisition/rehabilitation and permanent financing of affordable rental housing in conjunction with the 4% LIHTC program.

ELIGIBILITY	 Nationwide rental projects financed in conjunction with 4% LIHTC. Minimum of 60% of units must be subject to tenant income restrictions. Borrower may be for-profit or 501(c)(3).
MINIMUM FINANCING AMOUNT	\$8 million.
PERMANENT SIZING	1.10x DSCR (interest-only constant permitted). 70% LTC.
CONSTRUCTION SIZING	Permanent sizing plus any amounts necessary to satisfy the 50% test. Ability to bridge LIHTC with credit-worthy counterparties.
INTEREST RATE	Variable or fixed. Fixed rate generally 275-300bps over fixed leg of 15-year SIFMA swap; Permanent rate locked at closing.
AMORTIZATION	40 years. Full-term interest only available for projects with deeply discounted rents or majority of units subject to HAP/Section 8.
GUARANTEES	Completion and Stabilization.
CONVERSION	90% economic occupancy for 90 days. 1.10x DSCR.
PREPAYMENT	Defeasance for 14.5 years of permanent phase. Freely prepayable thereafter.
TERM	40 years after construction. Bondholder can demand full repayment with 12 months notice after 15 years.
TAXABLE TAILS	Permitted.
TIMING	Able to close 60 days after receipt of third parties.
CONSTRUCTION LOAN ADMINISTRATOR	NewPoint.

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