## **NewPoint Bridge**

## NewPoint offers a customized and flexible Bridge lending solution providing short-term, interim financing for the acquisition, rehabilitation or stabilization of Multifamily properties.

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| BENEFITS                    | <ul> <li>Flexible loan terms and prepayment provisions tailored to borrower's business plan.</li> <li>Balance sheet lender with smooth transition to in-house Agency takeout.</li> <li>In-house servicing provides effective and efficient future fundings and draw requests.</li> <li>Competitive pricing with exit fees waived if permanent debt provided by NewPoint.</li> <li>Loan proceeds can be utilized to complete capital improvements.</li> </ul> |
| ELIGIBILITY                 | <ul> <li>Conventional and affordable multifamily properties that meet NewPoint's permanent debt offerings; student housing and seniors considered on a case-by-case basis.</li> <li>Properties located in primary and secondary markets; tertiary markets considered on a case-by-case basis.</li> <li>Loans may be used for acquisition, refinance or recapitalization.</li> </ul>  |
| TERMS                       | Generally, three-year initial terms with extensions up to a maximum of five years.   |
| LOAN AMOUNT                 | \$10 million to \$100 million, with larger loan sizes considered on a case-by-case basis.  |
| MAXIMUM LTC                 | Up to 80%, including planned capital improvements and closing costs.   |
| MAXIMUM LTV                 | Generally, 75% upon stabilization, subject to being able to qualify for Fannie Mae, Freddie Mac or FHA refinancing upon maturity.  |
| MINIMUM DSCR                | Generally, 1.25x upon stabilization, subject to being able to qualify for Fannie Mae, Freddie Mac or FHA refinancing upon maturity.  |
| INTEREST RATE               | Competitive risk adjusted spreads floating over 30-day SOFR.   |
| PAYMENT PROVISIONS          | Flexible, with customized prepayments available depending on borrower strategy.  |
| TAX AND INSURANCE ESCROW    | Generally, required.   |
| REPLACEMENT RESERVE DEPOSIT | Generally, waived during renovation period for items being addressed through capital structure.  |
| RECOURSE REQUIREMENTS       | Non-recourse except for standard carve-out provisions.   |
| SUBORDINATE FINANCING       | Generally, not allowed.  |
| FEES                        | Standard origination, application and exit fees apply, with NewPoint waiving exit fees when loans are refinanced through one of its permanent financing options.   |
| ASSUMPTION                  | Loans are typically not assumable.   |

## **NEWPOINT.COM**



