# Transitional Line of Credit (TLC)

| TERM  | • 3- or 5-year interest-only.   |
|---|---|
|   | Two conditional 1-year extension options.   |
| COMMITMENT AMOUNT                           | • \$100 million preferred minimum.  |
|   | Up to 50% of initial commitment amount in expansion rights.   |
| BORROWERS                                   | Seasoned and well-capitalized multifamily owner/operators with strong credit performance; preferably with prior credit facility borrowing experience.     |
| GUARANTOR FINANCIAL COVENANTS               | 10% liquidity and 30% net worth.  |
| INTEREST RATE TYPE                          | Floating.   |
| COLLATERAL                                  | First-lien mortgages of mission-based workforce housing (not available for Small Balance Loans)   |
| CROSSED TLC                                 | LTV/DSCR sublimits measured at the TLC level with no limits at the property level.  |
|   | No minimum occupancy requirement.   |
| UNCROSSED TLC                               | <ul><li>Each property is evaluated individually and must meet the sublimit requirements individually.</li><li>No minimum occupancy requirement.</li></ul> |
| TYPICAL LTV RANGE                           | 50% - 75%.  |
| MINIMUM INTEREST-ONLY DSCR                  | Minimum DSCR varies by product type:  |
|   | Conventional Multifamily: 1.45x.  |
|   | Manufactured Housing Communities: 1.45x-1.50x.  |
|   | • TAH: 1.40x*.  |
|   | Uncrossed Pools Added: +0.10x.  |
|   | *Subject to Freddie Mac review/approval.  |
| UNDERWRITING RATE (FOR MOST MARKETS)        | Without interest rate cap: index floor + stress rate (100 bps) + gross spread.  |
|   | With interest rate cap: cap strike rate + gross spread.   |
| INTEREST RATE CAP                           | Third-party caps are recommended.   |
| COMMITMENT FEE AND PROPERTY<br>ADDITION FEE | Commitment fee: 5 basis points.   |
|   | Addition fee: 10 basis points.  |
| EXTENSION FEE                               | \$50,000 for each extension year.   |
| UNUSED COMMITMENT FEE                       | 20 basis points charged annually on the difference between the commitment amount and UPB drawn.   |
|   |   |

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# SEASONING FEE 50 basis points charged annually at the asset level beginning in the fourth year the asset is in the TLC.

#### Securitized Product Exit

- · No release fee.
- If exit into floating-rate securitized product, increased call protection may be required.

#### ASSET RELEASE FEE

#### **Property Sale**

1% of the allocated loan amount; waived if new buyer finances with a Freddie Mac securitized product.

#### All Other Exits

- Years 1 to 3 of facility: 2% of the allocated loan amount.
- After year 3 of facility: 1% of the allocated loan amount.

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